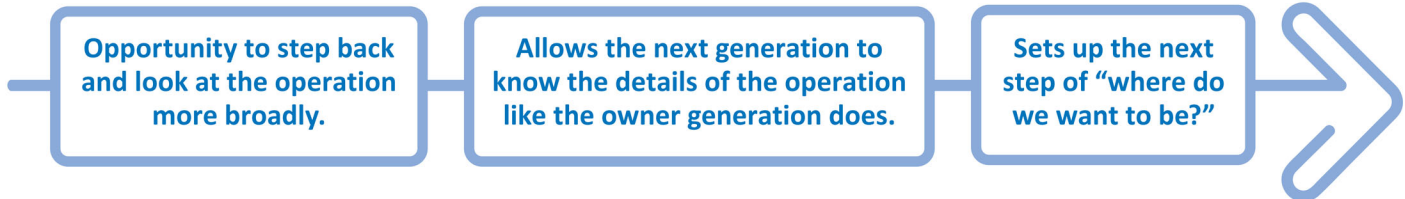


FARM PROFILE

Developing a complete profile for **Where Are You Now?** helps the farm family/partners in several ways:



It also provides a written document of the history and current situation for service providers to review so they are prepared to meet with you.

YOUR FARM OPERATION'S HISTORY:

When and how did you get ownership? When and how was it purchased? How are assets owned? If you have added land or buildings, what type and when? How long has the farm been in the family? Who lives on the farm? Who lives near the farm or on other farm properties? Is there a business entity that owns some of the assets? Does a trust own some of the assets? Are there assets used in the business owned by others?

"The more you know about the past, the better prepared you are for the future."

– Theodore Roosevelt

DESCRIPTION OF CROPPING ENTERPRISECurrent acres **owned**:

Tillable acres _____

Pasture acres _____

Wooded acres _____

Current acres **rented** for the operation:

Tillable acres _____ (average rent/acre) \$ _____

Pasture acres _____ (average rent/acre) \$ _____

Types of crops and approximate acres for each crop:

Average production for cropping enterprise (bushels/acre or tons/acres):

DESCRIPTION OF THE LIVESTOCK ENTERPRISE

Type of livestock enterprise(s), number of animals, production/quality information:

Do you purchase feed? Do you usually only purchase protein and supplements?
Or do you purchase additional corn and/or forages?

LABOR

Do you have family members working on the farm? Are they full or part time?

What are their responsibilities and compensation? How long have they worked for you?

Do you have non-family employees? Are they full or part time?

What are their responsibilities and compensation? How long have they worked for you?