

Farm Succession Coordinator Certification Training Agenda

Monday	
8:00 am	Registration
8:30 am	Participant and Facilitator Introductions
9:00 am	Introduction to Farm Succession Concepts & Overview
9:45 am	Break
10:00 am	Communications Part I: Global
11:30 am	Bella Acres: Farm Case Study
12:15 pm	Lunch
1:00 pm	Implementing the Process of Farm Succession Planning
2:45 pm	Break
3:00 pm	Communication Part II: Individual
4:30 pm	Set the stage for the 2 nd day, questions, logistics, wrap-up, adjourn
Tuesday	
8:00 am	Networking
8:30 am	Implementing the Process, cont.
9:30	Ethics
11:30 am	Finance: Organization, Resources, Communication
12:00 pm	Lunch
12:45 pm	Finance: Organization, Resources, Communication
1:45 pm	Break
2:00 pm	Fair v Equal – inheritance issues around farm succession
3:00 pm	Decision making for productive outcomes
4:30 pm	Set the stage for 3 rd day, questions, logistics, wrap-up, adjourn

Wednesday	
8:00 am	Networking
8:30 am	Decision making for productive outcomes, cont.
9:15 am	Case studies and Pulling it all together – implementing the process
10:00 am	Break
10:15	Case studies and Pulling it all together – implementing the process
11:45 am	De-brief, explanation of the certification process
Noon	Adjourn, Box lunches to get you on your way