SWOT Matrix and Strategy Analysis

STEP 1

Using the outer boxes, brainstorm your business's strengths, weaknesses, opportunities and threats (SWOT).

STEP 2

Using the inner boxes, develop strategies or action steps to address opportunities and threats by taking advantage of strengths and minimizing or eliminating the impact of weaknesses.

For further information on SWOT analysis: https://farms.extension.wisc.edu/articles/identifying-strategies-to-maximize-potential-and-minimize-risk/



Developed by Stephanie Plaster, UW–Madison Division of Extension Agriculture Educator



Internal Analysis

Look at your business performance, assets and management through a self-assessment lens.

Do you have a competitive advantage?

Strengths	Weaknesses

Opportunities

Threats

External

Analysis

Think about

trends and

changes,

input and

commodity

competition

faces.

your business

prices and the

the economic environment, industry

S-O Strategies	W-O Strategies
S-T Strategies	W-T Strategies